

Chief Commercial Officer

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Base pay

\$220,000 - \$250,000



Work type

Full time



Contract type

Permanent

Job details



Date posted

05 Feb 2022



Expired On

07 Jul 2022



Category

Executive Management & Consulting



Occupation

IT Sales



Base pay

\$220,000 - \$250,000



Contract type

Permanent



Work type

Full time

Full job description

Your new company

This small cap ASX start up is collaborating with global companies to scale up and commercialise its patented energy technology.

Your new role

The role is a direct report to the CEO, partnering with disciplines in the company to drive operational strategy and to help the flow of business opportunities and their operational delivery. They will also design and implement plans and procedures and set systems and processes to support strategic plans

The Chief Commercial Officer works with lawyers to ensure risk management in preparation of commercial agreements. The role participates in negotiations and agreements that align with short term and long term objectives developed with the board.

What you'll need to succeed

Commerce or Law Degree qualified, commercially and politically savvy preferably from an ASX environment.

This will help to provide a broader view of the various challenges and the capacity to drive growth initiatives. As the role is in a mid-cap listed business, the CEO will require this role to anticipate and avert problems, grasp and add value to the CEO's vision. Project and commercial management skills, preparation of term sheets and commercial agreements will be highly regarded.

What you need to do now

If you're interested in this role, click 'apply now' to forward an up-to-date copy of your CV as a word document. To discuss this role confidentially please email sydney.executive@hays.com.au and one of the Hays Executive Team members will respond to your enquiry. ,

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